



SALE 2

GUWAHATI January 12, 2024

1. MARKET DESCRIPTION:

- DEMAND FAIR FOR LEAF AND SUBDUED FOR DUST.
- \bullet LEVELS FOR ALL SORTS FOR BOTH LEAF & DUST TENDED EASIER FOLLOWING THE DROP IN QUALITY.
- REPRINTED TEAS CONTINUE TO ELICIT BETTER ENQUIRY.
- MAJOR BLENDERS LENT FAIR SUPPORT. INTERNAL MAINSTAY.
- EXPORTERS/WESTERN INDIA BUYERS- SELECTIVE.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2023-24 | | 2022-23 | | | UPTO SALE - 2 | | | |
|-------|----------|----------|---------|----------|----------|---------------|---------|---------|---------|
| | SALE - 2 | SALE - 1 | +/- | SALE - 2 | SALE - 1 | +/- | 2023-24 | 2022-23 | 2021-22 |
| CTC | 137.48 | 146.45 | -8.97 | 143.50 | 146.40 | -2.89 | 192.10 | 191.64 | 185.35 |
| DUST | 134.02 | 146.31 | -12.29 | 148.43 | 152.51 | -4.08 | 187.10 | 194.92 | 181.06 |
| TOTAL | 136.54 | 146.41 | -9.87 | 144.77 | 148.01 | -3.23 | 190.70 | 192.54 | 184.09 |

3. QUANTITY OFFERED AND SOLD IN SALE - 2 (IN LAKH KGS)

| | | | OUT% | OU | TW UPTO SALE NO | - 2 | |
|-------|---------|-------|------|-------------|-----------------|---------|---------|
| | OFFERED | SOLD | OUT% | S-2 2022-23 | 2023-24 | 2022-23 | 2021-22 |
| CTC | 44.77 | 27.24 | 39 | 33 | 33 | 33 | 27 |
| DUST | 20.21 | 10.15 | 50 | 26 | 38 | 29 | 33 |
| TOTAL | 64.98 | 37.39 | 42 | 32 | 34 | 32 | 29 |

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (₹)

| | V. S. V. | | | SECON | DARIES |
|------------------|----------|----------|--------|--------|--------|
| | BROKENS | FANNINGS | DUST | LEAF | DUST |
| SALE - 2/2023-24 | 142.62 | 143.72 | 144.46 | 113.22 | 111.02 |
| SALE - 1/2023-24 | 151.82 | 152.19 | 157.51 | 118.09 | 117.64 |
| SALE - 2/2022-23 | 149.70 | 154.57 | 167.10 | 118.61 | 123.23 |

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

| | | | 9/// | SECON | DARIES |
|-----------------------|---------|----------|------|-------|--------|
| | BROKENS | FANNINGS | DUST | LEAF | DUST |
| OFFERED - S-2/2023-24 | 42.0 | 17.3 | 22.2 | 9.6 | 8.9 |
| SOLD - S-2/2023-24 | 43.7 | 15.8 | 18.7 | 13.3 | 8.5 |

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

| RANGE | 202 | 3-24 | | UPTO SALE - 2 | |
|---|----------|----------|---------|---------------|---------|
| KANGE | SALE - 2 | SALE - 1 | 2023-24 | 2022-23 | 2021-22 |
| A. % OF TEA SELLING ABOVE ₹ 400.00 | 0.2 | 0.2 | 0.6 | 0.5 | 0.4 |
| B. % OF TEA SELLING BETWEEN ₹ 380.00-399.99 | 0.0 | 0.1 | 0.4 | 0.3 | 0.3 |
| C. % OF TEA SELLING BETWEEN ₹ 360.00-379.99 | 0.1 | 0.1 | 0.5 | 0.7 | 0.5 |
| D. % OF TEA SELLING BETWEEN ₹ 340.00-359.99 | 0.2 | 0.1 | 0.8 | 1.2 | 0.9 |
| E. % OF TEA SELLING BETWEEN ₹ 320.00-339.99 | 0.1 | 0.1 | 1.5 | 2.0 | 1.3 |
| F. % OF TEA SELLING BETWEEN ₹ 300.00-319.99 | 0.4 | 0.3 | 2.6 | 3.6 | 2.2 |
| G. % OF TEA SELLING BETWEEN ₹ 280.00-299.99 | 0.3 | 0.2 | 3.1 | 3.8 | 3.1 |
| H. % OF TEA SELLING BETWEEN ₹ 260.00-279.99 | 0.8 | 1.1 | 5.0 | 5.0 | 3.6 |
| I. % OF TEA SELLING BETWEEN ₹ 240.00-259.99 | 1.5 | 1.9 | 6.7 | 6.4 | 4.6 |
| J. % OF TEA SELLING BETWEEN ₹ 220.00-239.99 | 2.3 | 2.7 | 9.7 | 6.8 | 6.5 |
| K. % OF TEA SELLING BETWEEN ₹ 200.00-219.99 | 4.0 | 5.6 | 11.1 | 9.2 | 9.2 |
| L. % OF TEA SELLING BETWEEN ₹ 180.00-199.99 | 4.7 | 6.6 | 9.3 | 9.9 | 11.5 |
| M. % OF TEA SELLING BETWEEN ₹ 160.00-179.99 | 8.0 | 14.0 | 11.8 | 14.6 | 15.3 |
| N. % OF TEA SELLING BETWEEN ₹ 140.00-159.99 | 15.2 | 18.3 | 14.4 | 14.6 | 18.0 |
| O. % OF TEA SELLING BETWEEN ₹ 120.00-139.99 | 18.3 | 17.3 | 12.9 | 12.6 | 15.8 |
| P. % OF TEA SELLING BETWEEN ₹ 100.00-119.99 | 32.3 | 26.0 | 8.5 | 8.1 | 6.4 |
| Q. % OF TEA SELLING BELOW ₹ 100.00 | 11.6 | 5.4 | 1.1 | 0.7 | 0.4 |

7. FUTURE OFFERINGS (IN PACKAGES)

| | 2023-24 | | | | +/- | | |
|---------|-------------------|--------|---------|-------------------|-------|---------|---------|
| | CLOSING DATE | FOR | UPTO | CLOSING DATE | FOR | UPTO | UPTO |
| KOL S/4 | December 28, 2023 | 86287 | 3777595 | December 29, 2022 | 51860 | 3889346 | -111751 |
| GUW S/6 | January 10, 2024 | 26351 | 4712649 | January 18, 2023 | 14692 | 4665193 | 47456 |
| SLG S/4 | December 19, 2023 | 111937 | 4904554 | December 19, 2022 | 53999 | 4824041 | 80513 |

CURRENCY RATES: 1USD = 82.90 INR, 1GBP = 105.68 INR, 1EUR = 90.82 INR (SOURCE : in.reuters.com 12th January 2024)

GUWAHATI PRICE RANGE SALE 14 - 2

ASSAM ESTATE

| Price Range | 2023-24 | 2022-23 | 2021-22 |
|---|---------|---------|---------|
| A. % OF TEA SELLING ABOVE ₹ 400.00 | 1.2 | 1.0 | 0.8 |
| B. % OF TEA SELLING BETWEEN ₹ 380.00-399.99 | 0.7 | 0.7 | 0.5 |
| C. % OF TEA SELLING BETWEEN ₹ 360.00-379.99 | 1.0 | 1.4 | 1.0 |
| D. % OF TEA SELLING BETWEEN ₹ 340.00-359.99 | 1.4 | 2.2 | 1.7 |
| E. % OF TEA SELLING BETWEEN ₹ 320.00-339.99 | 2.4 | 3.6 | 2.4 |
| F. % OF TEA SELLING BETWEEN ₹ 300.00-319.99 | 4.2 | 6.2 | 4.1 |
| G. % OF TEA SELLING BETWEEN ₹ 280.00-299.99 | 4.8 | 6.3 | 5.7 |
| H. % OF TEA SELLING BETWEEN ₹ 260.00-279.99 | 7.8 | 8.7 | 6.4 |
| I. % OF TEA SELLING BETWEEN ₹ 240.00-259.99 | 10.5 | 10.2 | 7.8 |
| J. % OF TEA SELLING BETWEEN ₹ 220.00-239.99 | 14.4 | 9.4 | 10.1 |
| K. % OF TEA SELLING BETWEEN ₹ 200.00-219.99 | 15.4 | 11.0 | 12.2 |
| L. % OF TEA SELLING BETWEEN ₹ 180.00-199.99 | 9.5 | 8.8 | 12.4 |
| M. % OF TEA SELLING BETWEEN ₹ 160.00-179.99 | 8.8 | 10.4 | 11.2 |
| N. % OF TEA SELLING BETWEEN ₹ 140.00-159.99 | 8.5 | 9.0 | 10.1 |
| O. % OF TEA SELLING BELOW ₹ 140.00 | 9.5 | 11.2 | 13.5 |

ASSAM BLF

| Price Range | 2023-24 | 2022-23 | 2021-22 |
|---|---------|---------|---------|
| A. % OF TEA SELLING ABOVE ₹ 300.00 | 0.8 | 1.2 | 0.8 |
| B. % OF TEA SELLING BETWEEN ₹ 280.00-299.99 | 0.7 | 1.1 | 0.6 |
| C. % OF TEA SELLING BETWEEN ₹ 260.00-279.99 | 1.5 | 1.4 | 0.9 |
| D. % OF TEA SELLING BETWEEN ₹ 240.00-259.99 | 2.6 | 2.7 | 1.6 |
| E. % OF TEA SELLING BETWEEN ₹ 220.00-239.99 | 4.7 | 4.3 | 3.6 |
| F. % OF TEA SELLING BETWEEN ₹ 200.00-219.99 | 6.2 | 7.5 | 6.7 |
| G. % OF TEA SELLING BETWEEN ₹ 180.00-199.99 | 9.0 | 10.9 | 11.6 |
| H. % OF TEA SELLING BETWEEN ₹ 160.00-179.99 | 15.5 | 19.1 | 19.5 |
| I. % OF TEA SELLING BETWEEN ₹ 140.00-159.99 | 21.6 | 20.1 | 25.3 |
| J. % OF TEA SELLING BETWEEN ₹ 120.00-139.99 | 21.1 | 18.5 | 20.8 |
| K. % OF TEA SELLING BELOW ₹ 120.00 | 16.3 | 13.2 | 8.4 |

CACHAR/TRIPURA

| Price Range | 2023-24 | 2022-23 | 2021-22 |
|---|---------|---------|---------|
| A. % OF TEA SELLING ABOVE ₹ 300.00 | 0.4 | 0.4 | 0.0 |
| B. % OF TEA SELLING BETWEEN ₹ 280.00-299.99 | 0.2 | 0.5 | 0.1 |
| C. % OF TEA SELLING BETWEEN ₹ 260.00-279.99 | 0.8 | 0.8 | 0.4 |
| D. % OF TEA SELLING BETWEEN ₹ 240.00-259.99 | 1.2 | 1.4 | 1.2 |
| E. % OF TEA SELLING BETWEEN ₹ 220.00-239.99 | 5.0 | 4.2 | 3.0 |
| F. % OF TEA SELLING BETWEEN ₹ 200.00-219.99 | 10.1 | 8.5 | 7.1 |
| G. % OF TEA SELLING BETWEEN ₹ 180.00-199.99 | 11.3 | 12.8 | 8.3 |
| H. % OF TEA SELLING BETWEEN ₹ 160.00-179.99 | 15.9 | 18.3 | 16.5 |
| I. % OF TEA SELLING BETWEEN ₹ 140.00-159.99 | 20.5 | 22.0 | 25.2 |
| J. % OF TEA SELLING BETWEEN ₹ 120.00-139.99 | 18.3 | 19.8 | 26.0 |
| K. % OF TEA SELLING BELOW ₹ 120.00 | 16.4 | 11.3 | 12.2 |